



MBDA and Walker's Legacy Staff at MOU Signing

MBDA and Walker's Legacy Partner to Support Minority Women Entrepreneurs

By Dijon Rolle

In 1910 Madam C.J. Walker opened her Madam C.J. Walker Manufacturing Company in Indianapolis to manufacture her hugely successful line of hair and beauty products for African-Americans. She would go on to become the first self-made woman millionaire in the nation and a trailblazer in the minority business community. More than 100 years later, her spirit of entrepreneurship and innovation is touching a new generation of minority entrepreneurs, specifically through a partnership between the Minority Business Development Agency (MBDA) and the Walker's Legacy Organization.

Inspired by the legendary life of Madam C.J. Walker, CEO and Founder Natalie Cofield

created Walker's Legacy in 2009 as "a professional collective that promotes the career advancement, skill sets and networks of women in business, and female entrepreneurs." The organization's core programming consists of a series of educational forums designed to inform, engage and empower women of color. Many of which, MBDA staff have supported as panelists and speakers.

This week, members of MBDA and Walker's Legacy gathered at the Department of Commerce in Washington, D.C., to sign a memorandum of understanding (MOU). This agreement enables Walker's Legacy and MBDA to work together to provide specialized business development programs and resources, such

■ Continued on page 5

Black Construction: It's Legacy and Future

By Harry C. Alford

One of the richest legacies of African descendants is construction. From the pyramids of Egypt to the building of America, Blacks have been involved in this industry that will survive the times. We will always build. Even when we demolish existing structures it is because we are about to build something new to replace it. Yes, construction has a certain future. It is a producer of many jobs and can provide not only a living for the laborers in the business but wealth for entrepreneurs to be handed down generation by generation.

African slaves were brought to this continent in the early 1500's to build New York (New Amsterdam at the time), Philadelphia, Baltimore, Washington, DC and the entire Southeastern territories. The craftsmanship that was learned through this action gave freed slaves an advan-

tage as we slowly approached the Industrial Revolution. America relied on the crafts learned by Blacks during slavery and passed along to offspring from generation to generation. Even "Chicken George's" son in the Roots documentary owned a lumber yard to sell supplies to the local black craftsmen who were the builders of the community.

As I grew up in Ventura County, CA, it was marvelous to admire the parents of my friends. The Gaston's, from east Texas, were masters at drywall. The Drayton's, from Louisiana, could lay masonry like no one else. The Gordon's, from Georgia, were expert hod carriers. No one could build a spiral staircase like Frank Williams, from Louisiana. He was so good that the wealthy would fly him to Australia, Japan, etc. to build spiral staircases for custom designed man-

■ Continued on page 5

What are the eligibility requirements of the 8(a) Business Development Program?

U.S. CITIZENSHIP

Applicants *not* born in the U.S. must provide documentation to show that they are U.S. citizens.

- Certificate of Naturalization

Or

- U. S. Passport

Size

Firms, including affiliates, must be small based on the applicant firm's primary NAICS Code.

Size is determined either by:

- average 3 years revenues, or

- # of employees (manufacturers, dealers, wholesalers)

See 13 CFR 121 Size Regulations or visit our website: www.sba.gov/size.

How SBA determines affiliation has changed. For specific questions regarding affiliation, contact your local SBA Government Contracting Size Specialist.

Size

The processing center will, at the minimum, request the following regarding each alleged affiliate:

a. interim financial statements no older than 90 days;

b. 3 years of business tax returns, including all schedules, attachments, and proof of tax paid;

c. **If the firm is a corp:**

- two years shareholder meeting minutes showing the election of the board of directors;

- two years board of director meeting minutes showing the election of the officers;

- stock certs and ledger;

d. **If the firm is a LLC:**

- articles of organization and operating agreement;

e. **If the firm is a sole prop, provide:**

- assumed/fictitious name registration.

f. **If the firm is a partnership:**

- partnership agreement;

Ownership

• At least 51% unconditional direct ownership by the disadvantaged individual(s). Ownership through another entity is not direct. 13 CFR § 124.105(a)

• **Partnerships:** Agreements must reflect unconditional ownership. Each class of interest must be at least 51% owned by disadvantaged individual(s). 13 CFR § 124.105(b)

■ Continued on page 7

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Community Outreach

Treasurer José Cisneros And Supervisor Jane Kim Advance First In The Nation Effort To Alleviate The Inequitable Burden Of Fees And Fines On Low Income Communities And People Of Color

Treasurer José Cisneros and Supervisor Jane Kim today released the recommendations of the Fees and Fines Task Force. The Task Force was created by the Board of Supervisors, and led by the Financial Justice Project in the Office of the Treasurer, to recommend reforms to reduce disparate impact of fees and fines on low-income communities.

"I launched the nation's first Financial Justice Project because I believe we can right-size fines and fees so they don't disproportionately impact poor people and people of color, while protecting our City's financial health," said Treasurer José Cisneros. "It is only fitting that the City that provides free MUNI, champions universal healthcare, and provides free City College is now the first to champion these types of reforms. We need consequences for breaking the law, but one ticket shouldn't cost someone their job, wreck their credit, or hurt their ability to find a job or a place to live."

"San Francisco should not be in the business of impoverishing poor and working class families. We are impoverishing poor and working class families because they made a mistake," said Supervisor Jane Kim, the sponsor of the Fees and Fines Task Force legislation. "Our heavy fines have become the difference between paying for rent and being evicted for many San Francisco families and often lead to driver license suspension, incarceration or bad credit ratings because they cannot afford to pay."

"We are grateful for San Francisco's leadership on these issues, starting with Debt Free SF's great organizing. San Franciscans have been calling for reform, and we are eager to see the Board of Supervisors fully implement the Task Force's recommendations." Elisa Della-Piana, Legal Director of the Lawyers' Committee for Civil Rights of the San Francisco Bay Area.

The Board of Supervisors held a hearing in 2016 to listen to diverse perspectives on how fines, fees, tickets, and financial penalties impact low-income San Franciscans. Following the hearing, Supervisors Kim and Avalos created the Fees and Fines Task Force with leaders from the City and community organizations. The task force was coordinated by Anne Stuhldreher, the Direc-



tor of Financial Justice in the Office of the Treasurer and Tax Collector.

The Task Force finds that and fees are spreading when people can least afford them. A recent Federal Reserve study found that nearly half of Americans would be unable to cover a \$400 emergency expense. In California, traffic fines and fees are among the highest in the country. Uncollected court-ordered debt for traffic and criminal offenses add up to an estimated \$12.3 billion, according to the California Legislative Analyst's Office.

In San Francisco, the burden of these fines and fees falls heavily on the African-American Community. In San Francisco, African-Americans make up less than 6 percent of the population, but over HALF of people who are in the County jail, and 45 percent of people arrested for a "failure to pay/appear" traffic court warrant.

"Steep fines and fees can be a "lose-lose", for citizens and for government," said Stuhldreher. "Research shows that fines and fees levied on people with modest incomes are often high pain-hitting poor people particularly hard--but low gain, bringing in less revenue than expected."

The Task Force developed recommendations to:

1. Base fine and fee amounts on an individual's **ability to pay**, to ensure consequences do not place an inequitable burden on low income San Franciscans.

Specific recommendations include: offering options including community service for people who have a complete inability to pay, offering flexible payment plans, allowing individuals to verify inability to pay by showing enrollment in public benefits, and using the same process across all City/County/Court proceedings.

2. End the practice of **suspending people's driver's licenses** when they are unable to pay traffic citations.

Specific recommendations include: making permanent the San Francisco Superior Court's policy to not refer failures to pay to the Department of Motor Vehicles, supporting and advocating to pass SB185, which would eliminate this process statewide, and to create an ability to pay process throughout the traffic court proceedings.

3. Ensure that **Quality of Life citations** do not punish people for being poor or create barriers to employment and housing for people struggling with homelessness.

Specific recommendations include: to stop adding a \$300 civil assessment fee to quality of life violations, streamline the process to allow individuals who receive these citations to resolve them through receiving social services, and to prioritize writ-

ten admonishments rather than citations when possible.

4. Ensure consequences for transportation violations hold people accountable but do not pose an inequitable burden for low income San Franciscans.

Specific recommendations include: expanding community service and payment plan options and making them more accessible; lowering fare evasion tickets and options to clear them; expanding towing and boot fine relief; and adding information about alternative payment options to the initial citation.

5. Reform our local system of bail to ensure decisions to keep someone in jail are based on the risk they pose to the community, not the amount of money in their bank account.

Recommendations include: exploring the creation of a community revolving bail fund, increasing oversight of the local bail bond industry, increasing the use of current alternatives such as the Pretrial Diversion Project, and engaging in statewide advocacy for reform.

6. Relieve the inequitable burden of child support debt owed to the government by low income parents when they cannot afford to pay.

Specific recommendations include: developing and piloting a program to erase delinquent child support debt owed to the state if they can pay a portion of the delinquent debt, increasing referrals to nonmonetary payment options, and to continue to seek realistic child support orders that allow parents to make manageable payments.

The findings of the Fees and Fines Task Force will be presented at a hearing of the Government Audits and Oversight Committee of the San Francisco Board of Supervisors on May 17th, 2017.

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Information is Currency

Why Latino Small Businesses Thrive in California, Texas, Florida and New York

By Deborah Sweeney

If you're thinking about opening up shop in one of these states — California, Texas, Florida, and New York — here's a glimpse at the benefits that await Hispanic business owners getting started.

Last year, the Stanford Latino Entrepreneurship Initiative released the State of Latino Entrepreneurship 2016 report that included key findings on the high growth of Latino-owned firms in the United States. One of the most interesting discoveries was uncovering the states where the majority of these firms do business. Nearly 60 percent of Latino firms are located in California, Texas, Florida and New York. Runner-up states include North Carolina, Georgia, Arizona, South Carolina and Illinois.

While the four core states where these firms thrive are also well-known for their large Latino populations, each state provides plenty of opportunities for entrepreneurs looking to get their startups off the ground. If you're thinking about opening up shop in one of these states — California, Texas, Florida and New York — here's a glimpse at the benefits that await Hispanic business owners getting started.

1. California

The State of Latino Entrepreneurship report notes that in California, 22 percent of Latino firms call the West Coast home, particularly in the city of Los Angeles where 2.1 percent of these firms are based. This is great news for the city, which leads the nation in startups according

to the Los Angeles Business Journal.

While it's true that California is an expensive state to start a business, the flood of new firms has brought with it major financial assistance. In 2016, the U.S. Small Business Administration (SBA) approved more than \$5 billion in small business loans for California companies. 2017 has great plans in store for entrepreneurs as well. 12 months of economic development are on the horizon including the major lending initiative, Partnerships for Lending in Underserved Markets or PLUM. A combined effort from the SBA and Milken Institute, this initiative plans to provide minority-owned businesses with enhanced capital access and increased lending for those in underserved markets.

2. Texas

Texas is home to two cities where one in nine Latino firms can be found: San Antonio (2.4 percent) and Austin (1.6 percent). The state is one of the fastest growing for Hispanic entrepreneurial activity and credits that action to the Latino population and overall economic growth.

The Lone Star State is also extremely small business friendly. Residents pay no personal income tax and receive access to loans with lower business taxes than most states offer. With so many benefits, it's hardly a surprise that the Greater Austin Hispanic Chamber of Commerce (GAHCC) has the city on track to be the home

■ Continued on page 6

California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 • (925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le • Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 80 – FOR CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY, IN AND NEAR RICHMOND, EL CERRITO, SAN PABLO, PINOLE AND HERCULES, FROM ALAMEDA/CONTRA COSTA COUNTY LINE TO ROUTE 80/4 SEPARATION, Contract No. 04-4J3404

**Federal-Aid Project ACIM-080-1(117)E,
Disadvantaged Business Enterprise Goal Assigned is 14%**

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

Bid Date: June 1st, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: **AC Dike, Clearing and Grubbing/Demolition, Cold Plane Asphalt Concrete Pavement, Concrete Barrier (Anchor Block), Construction Area Signs, Alternative Crash Cushion, Develop Water Supply, Electrical, Geosynthetic Pavement Interlayer, Hazardous Material, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Roadside Signs, Delineator, Markers, Striping, Survey/Staking, SWPPP / Water Pollution Control Plan Preparation, Temporary Erosion Control, Vegetation Control, Trucking, Street Sweeping, Class 2 Aggregate Base Material, Class 2 Permeable Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard • Dublin, CA 94568-2909 • Phone: (925) 829-9220
Estimator: ALAN MCKEAN • Website: www.desilvagates.com
An Equal Opportunity Employer

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

**TEMPORARY ROADWAY AND AOA PERMANENT BUMP OUT AT SAN FRANCISCO INTERNATIONAL AIRPORT, Contract No. 10515.71,
Local Business Enterprise Requirement is 25%**

OWNER:

CITY AND COUNTY OF SAN FRANCISCO
c/o Webcor Builders – Project Trailer, 56 South MacDonnel Road, San Francisco, CA 94128

BID DATE: May 22nd @ 2:00 P.M.

We hereby encourage responsible participation of Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

BLAST FENCE, CEMENT TREATED BASE SUPPLIER, CLEARING AND GRUBBING/DEMOLITION, ELECTRICAL, FENCING, MINOR CONCRETE, STRIPING, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, AGGREGATE BASE MATERIAL, HOT MIX ASPHALT MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the LBE requirement.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an equal opportunity employer.

California Sub-Bid Request Ads

Largo Concrete, Inc. (LCI) is a Prime Contractor seeking quotes from certified Disadvantaged Business Enterprises (DBEs) Subcontractors/Suppliers for the following project:

Construction of the Metrolink Parking Structure at the Orange Transportation Center
608 stalls, 5 level parking structure (2 levels below grade, 3 levels above), 200,000gsf
Estimated Cost: \$19,300,000, Disadvantage Business Enterprise (DBE) Participation Goal: 6%
Bid date and time: June 1st, 2017 at 11:00am



Largo Concrete, Inc.
2741 Walnut Avenue, First Floor, Tustin, CA 92780
Phone (714) 731-3600, Fax (714) 731-4800

Subcontractors/Suppliers Requested for, but not limited to, the following: Surveying, Demolition, Shoring, Earthwork/Grading, Site Utilities, Paving, Striping, Landscaping, Reinforcing, Pre-Cast Panels, CMU & Brick Veneer, Miscellaneous Metals, Rough Carpentry, Waterproofing & Coatings, Insulation, Sheet Metal, Doors & Hardware, Glass & Glazing, Painting/Anti-Graffiti & Sealer, Signage, Elevators, Fire Sprinklers/Standpipe, Parking Access Controls, Plumbing, Electrical, Photovoltaic, DAS Systems, and Traffic Signals.

Items of work may be broken down into economically feasible packages to encourage participation.

LCI intends to conduct itself in good faith with all firms for participation on this project.

For additional project information or to discuss obtaining necessary equipment, supplies, and/or materials, bonding, insurance or lines of credit contact Richard Fiz, rfiz@largoconcrete.com (714) 656-0771

Contract documents are available at: *Electronic copies of the plans and specifications can be downloaded from <https://cammnet.octa.net>. Largo has also made plans and specifications available through our BidMail, if you require assistance with access to plans/specs or contract requirements please contact Richard Fiz, rfiz@largoconcrete.com (714) 656-0771.



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified

DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

**BART EARTHQUAKE SAFETY PROGRAM AERIAL STRUCTURES
FRUITVALE STATION AND COLISEUM STATION**

Contract No. 15PJ-130B

Bid Closing Date: JUNE 6, 2017 @ 2:00 PM

DBE GOAL: 12%

CONTACT:

Robert Rosas

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300

Walnut Creek, California 94596

PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

The work in this Contract includes but is not limited to providing structural retrofit of pier foundations, columns and pier caps; demolition of selected existing facilities; shoring for excavation support; excavation; steel and concrete structure retrofit at girders, and stairs; drilling and bonding dowels in concrete; electrical work at piers and the main concourse, defined as the covered area between station entrances; architectural work at stairs and curtain walls, retrofit of escalator trusses, restoration of paving, striping, sidewalks, signage, traffic control, utilities. Optional Work; Breakrooms improvements at Coliseum station and/or Fruitvale station may be included at the discretion of the District as described in the Contract Documents. Duration of Project is 1200 Calendar Days.

Note: This project includes a Buy America Clause and Owner Controlled Insurance Program (OCIP)

Subcontractors and Suppliers being solicited include but not limited to:

Construction Staking, Traffic Control System, Project Signs, Construction Area Signs, Construction Site Mgmt., Prepare SWPPP, Rain Event Action Plan, Storm Water Annual Report, Temporary SWPPP Devices, Street Sweeping, Temporary Concrete Washout, Temporary Fence (Type ESA), Abatement (Asbestos/Lead) & Demolition, Select Structure Concrete Removal, Pre-Stressing/Post Tensioning, Concrete Reinforcing, Concrete Reinforcing (Foundation), Cast-in-Place Concrete, Cast-in-Place Concrete (Foundation), Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Fiber Reinforced Polymer Column Casing, Structural Steel Framing, Architectural Work (Aluminum Walls, Glazing and Storefronts), Fire Suppression, Plumbing & HVAC, Electrical and Communication, Earthwork, Shoring and Underpinning for Safeguarding Structures, Asphalt Paving, Concrete Paving, Minor Concrete (Concrete Curbs, Gutters, and Walks), Signage and Pavement Markings, Chain Link Fences and Gates, Utilities, Building General Contractors for Breakroom(s) Optional Improvements, Temporary Fence, Trucking, Portable Toilets, Concrete Supply and Placement.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at the Districts Offices for plan room locations please call BART at 510-851-3174. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

REQUEST FOR CERTIFIED DBE
SUBCONTRACTORS, SUPPLIERS & TRUCKERS
FOR:

**BART Earthquake Safety Program
Fruitvale & Coliseum Station**

Oakland, CA

Contract No. 15PJ-130B

Bid Date: June 6, 2017 @ 2:00 PM

Work types requested, but are not limited to, the following:

TEMP TRAFFIC CONTROL, PROJECT SIGNS, DEMO, ASBESTOS ABATEMENT, REBAR, CIP CONCRETE, DRILL & BOND DOWELS, ARCHITECTURAL WORK, PLUMBING, ELECTRICAL, FIRE SUPPRESSION STANDPIPE, AC PAVING, CONCRETE PAVING, CL FENCE, BUILDING WORK FOR BREAK-ROOMS, PLANTING & IRRIGATION, JANITORIAL SERVICES, PRESTRESSING, HOLD DOWN ASSEMBLIES, EXCAVATION AND BACKFILL, SHORING, COMMUNICATIONS WORK, MATERIALS TESTING, COLUMN CASINGS, TILE WORK, HVAC WORK, ALUMINUM PANEL WORK, CONSTRUCTION MATERIALS, SECURITY SERVICES, & TRUCKING.

Plans and Specifications are available for review at our office, or can be downloaded online at the following website: <https://suppliers.bart.gov>

Call for assistance in obtaining bonds, line of credit, insurance and scheduling accommodations.

Gordon N. Ball, Inc.

Attn: Serina Sirna

333 Camille Ave., Alamo, CA 94507

Phone: (925) 838-5675 • Fax: (925) 838-0814

estimating@ballconco.com

An Equal Opportunity Employer

CAHILL CONTRACTORS, LLC
Colby Smith at estimating@cahill-sf.com
(415) 677-0611

**CAHILL CONTRACTORS, LLC
requests bids from Certified SBE
Subcontractors and Suppliers for the
following TRADES:**

Site Clearing & Demolition / Windows, Storefronts, Glazing & Skylights / Shoring & Underpinning / Piles, Drilled Piers, Ground Improvements / Personnel Hoist / Crane Service

1296 SHOTWELL ST.

SENIOR AFFORDABLE HOUSING

(SELECT TRADES)

1296 Shotwell St.,

San Francisco, CA 94110

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 6/16/17 @ 2PM

Voluntary Pre-Bid Meeting:

6/1/17 @ 10AM, Cahill's Office

425 California St., Suite 2200

San Francisco, CA 94104

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

Gold Ridge RCD

2776 Sullivan Rd • Sebastopol, CA 95472

Phone: 707-823-5244 • Fax: 707-823-5243

Contact: William Hart • William@goldridgercd.org

The Gold Ridge Resource Conservation District is seeking Minority- and Women-Owned Business Enterprises for the following project:

**Valley Ford Cheese Company
Rainwater Harvesting System**

Location: Valley Ford, Sonoma County, CA

Construction Timeframe (approximate): Week of July 31 – to the week of October 2. Construction is expected to take 7-10 weeks, exact timing within the allowed timeframe will depend on contractor's schedule.

Project Scope:

The project comprises of construction activities at the Valley Ford Cheese Company, located in Valley Ford, CA. Bids are requested from licensed and qualified contractors for the installation of a rainwater harvesting system. The project occurs within a commercial business on private land. There is one building identified for work, and the building requires modest changes to attach the gutters in a safe and functional manner. Licensed contractors with prevailing wage reporting requirement experience are encouraged to attend the bid tour. More info available at <http://goldridgercd.org/html/for-contractors.htm>

The project includes the following components:

- Site preparation work, including trenching;
- Excavation of primary and auxiliary tank pad sites;
- Installation of gutters, gutter hardware, downspouts, first flush diversion systems, and associated components;
- Installation of compacted gravel pad, ring and retaining wall;
- Pressure tank and gauge;
- Service utility panel;
- Acquisition and installation of two auxiliary water storage tanks;
- Erosion control measures

Full Request for Bids available at:
www.goldridgercd.org

Specific trades/licenses requested:
a current California Class A General Engineering License is required.

THIS IS A PREVAILING WAGE PROJECT.
Certification of insurance for General Liability and Workers' Compensation are required.

Letters of Intent required by 5 PM, Friday, June 23, 2017 to attend a **mandatory** bid tour at 10 AM, Friday, June 30, 2017.

Bids are due by 5 PM on Friday, July 20, 2017.
See full RFB for more details.

**ADVERTISE
YOUR AD HERE**

**Advertise your
Sub-Bid Requests in the
Small Business Exchange**

**With a monthly readership of
75,000, SBE reaches a diverse
audience, cutting across ethnic and
gender lines as well as traditional
industry segments.**



Black Construction: It's Legacy and Future

Continued from page 1

sions. He spent most of his local time doing it for homes in Hollywood and Beverly Hills. He raised 18 children from the profits of his craft. There were many more transplanted craftsmen in my Southern California home and they were barely literate and uneducated but they mastered their crafts.

Due to the Jim Crow laws of the South, there were many Black southern craftsmen who would travel to perform their skills. Many would go to places like New York, Philadelphia, Detroit, etc. and would out compete local white contractors who could not perform as well as they did and could not settle for their affordable pricing. It was because of this, that construction unions in the North were formed to block out Black crews from coming into communities and providing a better service for a cheaper price. Soon after the unions were formed they set in motion the Davis-Bacon Act (named for two New York congressmen). This act set up arbitrary labor wage scales so that Black craftsmen could no longer under price their white counter parts. They all had to pay a certain price, prevailing wage, at a minimum and competition became no more. With the price competition out of the way, the whites moved in through political favor and blatant racism. This would be followed with Project Labor Agreements which meant some projects would be declared "Union Only". With the construction unions discriminating against Blacks, PLA's would also mean "Whites Only".

Construction unions have made it rough for Black laborers and downright lethal for Black owned



Image Credit: Shutterstock

construction companies. However, some of the best have made it through the years. Almost all of the longstanding Black construction companies have Southern roots. Let's look at three of the largest. Powers & Sons, SR Smoot and Russell began their businesses in Mississippi, West Virginia and Georgia respectively. The founders stressed education on their children and today the second generation is bearing the fruits of that education (Purdue, Michigan St. and Tuskegee respectively) and yielding great dividends. The third generation is settling in and they aren't just getting college degrees in engineering. The degrees are coupled with Construction Management, Architecture, Law, MBA, etc.

It is not just craftsmanship any longer. It is construction management, program management, urban development, design and build to order, etc. The construction industry demands political clout and the arrival of Black political power is right on time as city councils, school boards and mayoral offices have courageous leaders who happen to be of the same background as our Black contractors. The new generation in construction is something we can all be proud of. A new and better era is about to fully evolve.

Of course, racism still exists as well as conspiring unions and anti-affirmative action zealots who believe it is the destiny of Blacks

to fail at business and not be considered a part of this economy. We will defeat them. In fact, we love to fight them at every corner as we have a rising inventory of great entrepreneurs who have derived from the craftsmanship that actually built this nation and empires from Timbuktu to Ramses II. A family tradition continues!

Mr. Alford is the co-founder, President/CEO of the National Black Chamber of Commerce. Website: www.nationalbcc.org.

SOURCE: <http://www.nationalbcc.org>

MBDA and Walker's Legacy Partner to Support Minority Women Entrepreneurs

Continued from page 1

as webinars, business consultations, and educational events specifically for minority women entrepreneurs.

"I am so happy that we are doing this during National Small Business Week, not to mention this year marks Madam C.J. Walker's 150th birthday," said Edith J. McCloud, MBDA Acting National Director. "Women of color are making substantial leaps and bounds in the business world, and we must do everything we can to nurture that growth and inspire minority women just as Madam C.J. Walker did. Our partnership with Walker's Legacy supports MBDA's commitment to providing fair and equal access to business development services and to producing a new generation of minority-owned firms with \$100M in annual revenue to create more jobs and help grow the U.S. economy through targeted programs and services."

At present, Walker's Legacy has a network of more than 20,000 professional women of color that will be able to connect with MBDA's national network of MBDA Business Centers. This also includes MBDA's specialty centers that focus on exporting, advanced manufacturing, federal procurement and capital.

For Walker's Legacy Founder and CEO Natalie Cofield, signing this agreement was very personal. "As a female entrepreneur, I've constantly sought out mentors and opportunities to grow my business and MBDA has been an agency that I've worked with the past three years. We're excited to sign this very historic MOU agreement to further advance the agenda of the fastest growing entrepreneurial segment in this Nation, which is women of color, and to develop programs that support their advancement," Cofield said. "I hope that Madam C.J. Walker would be proud to see her legacy as a business woman, continue to move forward."

In addition to the MOU signing, Walker's Legacy also held National Walker's Legacy Day on May 4, 2017 to "celebrate and recognize the economic impact and entrepreneurial accomplishments of multicultural women to the economic sustainability of the US."

For more information about Walker's Legacy, visit www.walkerslegacy.com

SOURCE: www.mbda.gov

Long Island (Babylon), NY Sub-Bid Request Ad

SHEA McNally JV BIDDING OPPORTUNITY

MBE/WBE/DBE Certified with the following certifying authority:

A DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202.

Inviting qualified contractors, specifically MBE/WBE/DBE firms certified/eligible as listed above, to contact Shea McNally JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Long Island (Babylon), New York. The Work consists of:

**Southwest Outfall Replacement, Capital Project No. 8108
Owner: County of Suffolk – Dept. of Public Works-Yaphank, NY
Capital Project No. 8108
BID DATE: June 8, 2017 at 11:00 AM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE/WBE/DBE in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review 40 CFR 33.204-33.205 or certified by EPA shown above to obtain current certification.

Shea McNally JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiore at (909) 595-4397, Steven.Fiore@jfshea.com, to receive instructions on accessing the FTP Site.

**Shea McNally JV
An EEO Employer
(J.F. Shea Construction, Inc. – McNally Tunneling Corporation)
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-594-0990 • 909-869-0827 (fax)
Attn: Dennis Poulton, Chief Engineer**

Sub-Bid Request Ads



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:
City and County of San Francisco • San Francisco International Airport
Medium Voltage Station 'BP' Replacement and Telecommunication Infrastructure Expansion
Contract No. 3829.61
BID DATE: June 1, 2017 at 2:00PM
Fax all quotes to 510-777-5099

Requesting certified LBE Subcontractor and Supplier Quotes on:
Electrical Suppliers, Electrical Subcontractors, Sheet Metal Subcontractors, Civil Excavation, Concrete & Paving, Mechanical Contractors, Piping Contractors, Underground Construction, Medium Voltage Terminations

Plans and specifications are available for download, free of charge, directly from the owner at <http://www.sfoconstruction.com/>. These can also be provided by Shimmick Construction. Please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Greg Adams by email at gadams@shimmick.com for questions on specifications.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder
An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
**Cold plane and overlay pavement, install Guardrail and curb ramps - Hwy 80
Richmond/EI Cerrito/San Pablo/Pinole/Hercules
Caltrans #04-4J3404
BID DATE: June 1st, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Dust Palliative, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Filter Fabric, Preparing Inertial Profiler, Channelizers, Temporary Erosion Control Measures, Bonded Wearing Course, Prime Coat, Asphaltic Emulsion, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Cold Plane AC, Adjust Utilities, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
An Equal Opportunity Employer

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:
**Hot mix asphalt pavement resurfacing
Hwy 37 Novato - Caltrans #04-1K3704
BID DATE: May 31, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Treated Wood Waste, Date Core, AC Dike, Tack Coat, Cold Plane AC, Minor Concrete, Pavement Marker, Roadside Signs, Striping & Marking and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Public Legal Notices



(An Equal Opportunity Employer)

is seeking subcontractors to participate in a prequalification process where sub-trades will complete a Request For Qualifications (RFQ). Clark Construction Group and San Francisco Public Works will prequalify trade subcontractors that will receive an Invitation to Bid on the

SFMTA Central Warehouse and Overhead Lines Facility (Burke Warehouse) project.

Currently pre-qualifying for mechanical, electrical, plumbing, fire protection, earthwork, roofing, metal panels, demolition, abatement, concrete, storage racks, micropiles, glass & glazing, utilities, and structural steel.

• RFQ Due Date - June 09, 2017 at 2 pm

A Pre-Qualification Conference will be held at the project site located at 1570 Burke Avenue, San Francisco CA, 94124, on May 24, 2017 at 2:00 pm

RFQ Documents Can be Downloaded at: <https://clarkconstruction.box.com/v/SFMTAwarehouse>

Clark Construction Group- California, LP

Contractor License #839892

180 Howard Street, Suite 1200, San Francisco, CA 94105

Phone: 415/767/7019 • Fax: 415/767/7099

Contact: Plamen Ivanov • plamen.ivanov@clarkconstruction.com

SAN FRANCISCO COUNTY TRANSPORTATION AUTHORITY

REQUEST FOR PROPOSALS FOR
CONSTRUCTION MANAGEMENT SERVICES
FOR THE YERBA BUENA ISLAND (YBI)
WESTSIDE BRIDGES AND YBI SOUTHGATE
ROAD REALIGNMENT IMPROVEMENTS
(RFP 16/17-09)

Notice is hereby given that the San Francisco County Transportation Authority is requesting proposals from interested firms for Construction Management Services for the YBI Westside Bridges and YBI Southgate Road Realignment Improvements. The full request for proposals is posted on the Transportation Authority website, www.sfcta.org/contracting. Proposals are due by Monday, June 12, 2017 at 2 p.m., at the Transportation Authority offices.

DEPARTMENT OF MOTOR VEHICLES (DMV)

Scheduled Preventative Maintenance, Technical Support Services, and Nonscheduled Services for the Security and Access Control System at the DMV Headquarters Project No. 17-035

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, equipment, and travel necessary to perform scheduled preventative maintenance, technical support services, and nonscheduled services on the Security and Access Control System at the DMV Headquarters Campus for the term of this Agreement. The Contractor is responsible for field verifying all dimensions and existing site conditions pertinent to this Agreement.

The bidder shall possess a valid C-10 contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). In addition, the bidder shall be Software House, C-CURE 800 certified. All subcontractors that the bidder intends to utilize to perform work under the contract shall possess all applicable contractor licenses for the work they shall perform under the contract. Successful bidder shall furnish all applicable bonds (e.g., Bidder's Bond) and must pay prevailing wages. Awarded Contractor shall be required to provide Payment Bond. (Estimate: \$230,000.00)

Mandatory Pre-Bid Conference: May 17, 2017 at 9:00a.m. at 2415 First Avenue, Sacramento, CA 95818. (Meeting in the lobby.)

Bid Opening: May 31, 2017 at 3:00 p.m.

This Invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.dgs.ca.gov>

5/11/17

CNS-3008408#

SMALL BUSINESS EXCHANGE

Why Latino Small Businesses Thrive in California

Continued from page 3

of more than 51,000 Hispanic-owned businesses by 2020!

3. Florida

Seeking a grant for your Latino firm? Head over to the Sunshine State — as an extra incentive, your small business won't have to worry about personal income or state tax. Florida is known for having the second-highest density of startups in the country and offers up small business grants and programs for qualifying startups. Two of our favorites include the Miami Mom & Pop Small Business Grant for Miami-based local businesses and the Orlando Downtown Facade & Building Stabilization Program for businesses based out of Orlando looking to improve the appearance of their buildings.

4. New York

Inside this concrete jungle where dreams are made of are a whole lot of entrepreneurs looking to make their mark. The SBA noted in 2014 that 99% of all New York businesses are made up of small businesses. Of the 60 percent of Latino firms scattered throughout the four main states, 6 percent are in New York with 3.6 percent of that percentage based in New York City.

While the entire state offers plenty of small business opportunities, there are several New York City-centric small business grants that are definitely worth looking into for new and established entrepreneurs alike. Some of these include the New York City Commute Enhancement Grant, or NYCCE Grant, for startups that tie in with city commuting. There's also a grant provided by the Fashion Manufacturing Initiative (FMI) for fashion startups and the Job Creation and Retention Program for new businesses committed to creating 75 new jobs in the Lower Manhattan area.

SOURCE: www.business.com

What are the eligibility requirements of the 8(a) Business Development Program?

Continued from page 1

- Limited Liability Company: Disadvantaged individuals must own at least 51% of each class of member interest. 13 CFR § 124.105(c)

• Corporations:

- Disadvantaged individuals must own at least 51% of each class of voting stock and at least 51% of the aggregate of all outstanding stock. (13 CFR §124.105(d))
- Stock option plans for nondisadvantaged individuals will be viewed as if they have been exercised. (13 CFR §124.105(e))

SBA will look at the:

- stock certificates and ledger;
- IRS 1040 Schedule C, if single mbr. LLC.;
- IRS 1040 Schedule E, if applicable;
- Firm's tax returns.

Control and Management

- Partnerships: Agreements must reflect unconditional management by disadvantaged partner(s). DVD individual(s) must be named as the General Partner(s). 13 CFR §124.106(b)

SBA will examine the partnership agreement, and any amendments.

- Limited Liability Company: One or more disadvantaged individuals must serve as management members with unconditional control. 13 CFR §124.106(c)

SBA will examine the LLC's operating agreement, and any amendments.

Corporations: How control is established. 13 CFR §124.106(d)

SBA will examine the corporation's articles, by-laws, and meeting minutes, among other things.

- A.** Disadvantaged directors of the board must control the board by actual number of votes and must be able to establish a quorum without the presence of nondisadvantaged directors.

OR

B. Control without considering the board of directors :

1. A single disadvantaged individual owns 100% of the voting stock.
2. A single disadvantaged individual owns at least 51% of the voting stock, is on the board of directors and no supermajority* voting requirements exist. If a supermajority requirement exists, the disadvantaged individual must own at least the percentage of voting stock necessary to overcome any supermajority requirements.
3. If more than one disadvantaged individual, each disadvantaged individual is on the Board of Director and together own at least 51% of the voting stock and no supermajority voting requirements exist, and there are enforceable agreements of the shareholders permitting one of them to vote all stock as a block without a shareholders meeting. If a supermajority requirement exists, the disadvantaged individuals must own at least the percentage of voting stock necessary to overcome any supermajority requirements.



Image Credit by www.sba.gov

*** A supermajority is a percentage of votes required by shareholders to make decisions on behalf of the concern. For example, if a 2/3 vote is required to approve a bylaw change, disadvantaged individuals must have at least 2/3 of the votes necessary to control the concern.**

What constitutes Control?

A Disadvantaged Individual must:

- Hold the position of President or Chief Executive Officer, Managing/ General Partner, or LLC Managing Member;
- Be physically located in the U.S.;
- Be the highest compensated individual;
- Have the ability to Hire and Fire;
- Set Policies;
- Have the ability to commit firm to contracts;
- Have the ability to the control Budget and Financial Disbursement;

Does a disadvantaged indiv. control the Operations?

Tests:

- Does a disadvantaged individual or individuals devote full-time to the business?
- Does a disadvantaged individual have sufficient managerial experience to run the concern?
- Does a disadvantaged individual have ultimate managerial control over individuals with technical expertise and/or critical licenses?

Do Non-disadvantaged Individuals have the Ability to Control the firm?

TESTS:

- Do contractual arrangements exist that allow a nondisadvantaged individual to control the firm?
- Is the nondisadvantaged individual a previous employer or supervisor?
- Does a nondisadvantaged individual:

- hold the critical license and have an equity interest in the applicant concern;
- provide the necessary licenses or bonding;
- have unlimited access to the business bank accounts;
- provide critical financing;
- control through business loan arrangements; and/or
- receive excessive compensation.

Some phrases to look for:

- “unanimous consent of...” w/o regard for the ownership of the disadvantaged individual(s);
- “consent of all...” w/o regard for the ownership of the disadvantaged individual(s);
- “supermajority”
- Terms and other clauses that restrict the actions the disadvantaged individual(s) may take;

Potential for Success

- Financial capability: sufficient capitalization, financial performance, bonding capacity, manageable debts.
- Managerial and Technical capability: performance on previous contracts, firm has the necessary personnel, licenses, certifications, facilities, prior experience.
- Management capability: Education, experience and training of CEO and other managers, magnitude and complexity of past/current jobs, management systems.
- Qualifications for ability to perform on Federal contracts: relevant contracting experience, ability to meet Federal procurement policies.

Ineligible Businesses & Individual Disqualification

- Ineligible businesses: brokers *; debarred or suspended persons or concerns; nonprofit organizations. Franchises may be allowed contingent upon SBA's review of the franchise agreement.

- A business may participate only once. Even if ownership and control has completely changed, firm may not re-apply.

- Any person who has used his/her disadvantaged status to qualify another firm shall be regarded as non disadvantaged.

*** A broker is a concern that adds no material value to an item being supplied to procuring activity or which does not take ownership or possession of or handle the item being**

Good Character

What shows lack of good character?

- Adverse information regarding possible criminal conduct by the applicant or its principals.
- Violations of any SBA regulations.
- Debarred or suspended individuals or firms.
- Applicant firms and principals that lack business integrity as shown by an indictment, guilty plea, or civil judgment.
- Any principal who is incarcerated or on parole or probation.
- Evidence that the firm knowingly submitted false information during the application process.
- Any firm or any of its principals that fail to pay financial obligations to the Federal Government.

Waiver of the Two Year Rule

Factors considered:

- Your firm must demonstrate potential for success by showing two years in business. Please note that if the business concern has not yet generated revenues you will be unable to waive the two year rule.
- If the business has not generated revenues for the preceding two years, as verified by revenues reported on business tax returns, you will need to request the Two-Year Waiver.

Visit the link below to download full article:

http://www.sbeinc.com/cms.cfm?fuseaction=news_detail&articleID=1999&pageID=25

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375809-00

Fictitious Business Name(s):
Saigon Barbeque
 Address
331 Thornton Avenue, San Francisco, CA 94124
 Full Name of Registrant #1
Tina Luong
 Address of Registrant #1
331 Thornton Avenue, San Francisco, CA 94124
 Full Name of Registrant #2
Hoang Nguyen
 Address of Registrant #2
331 Thornton Avenue, San Francisco, CA 94124

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Tina Luong**

This statement was filed with the County Clerk of San Francisco County on **5/2/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
 Deputy County Clerk
 5/2/2017

5/11/17 + 5/18/17 + 5/25/17 + 6/1/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375897-00

Fictitious Business Name(s):
San Francisco Battery
 Address
379 Vernon Street, San Francisco, CA 94132
 Full Name of Registrant #1
Jason Everett Travis
 Address of Registrant #1
379 Vernon Street, San Francisco, CA 94132

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/8/2017**

Signed: **Jason Travis**

This statement was filed with the County Clerk of San Francisco County on **5/8/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 5/8/2017

5/18/17 + 5/25/17 + 6/1/17 + 6/8/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375825-00

Fictitious Business Name(s):
Temperance Tattoo
 Address
236 Leavenworth Street, San Francisco, CA 94102
 Full Name of Registrant #1
Kirstie Foster
 Address of Registrant #1
365 Talbot Avenue Apt. D04, Pacifica, CA 94044

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Kirstie Foster**

This statement was filed with the County Clerk of San Francisco County on **5/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
 Deputy County Clerk
 5/3/2017

5/4/17 + 5/11/17 + 5/18/17 + 5/25/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375855-00

Fictitious Business Name(s):
Plinth Architecture, Urban Design, Interiors
 Address
58 West Portal Avenue #328, San Francisco, CA 94127
 Full Name of Registrant #1
Sharon Cox
 Address of Registrant #1
58 West Portal Avenue #328, San Francisco, CA 94127

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/10/2017**

Signed: **Sharon Cox**

This statement was filed with the County Clerk of San Francisco County on **5/4/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
 Deputy County Clerk
 5/4/2017

5/18/17 + 5/25/17 + 6/1/17 + 6/8/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375637-00

Fictitious Business Name(s):
Food & Wine 411
 Address
1650 Jackson Street, #406, San Francisco, CA 94109
 Full Name of Registrant #1
Mirabella Kamm
 Address of Registrant #1
1650 Jackson Street, #406, San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/3/2017**

Signed: **Mirabella Kamm**

This statement was filed with the County Clerk of San Francisco County on **4/19/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
 Deputy County Clerk
 4/19/2017

4/20/17 + 4/27/17 + 5/4/17 + 5/11/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375311-00

Fictitious Business Name(s):
Parlor West
 Address
235 Valencia Street, San Francisco, CA 94103
 Full Name of Registrant #1
Arianne Gelardin
 Address of Registrant #1
521 33rd Street Apt. #1, Oakland, CA 94609
 Full Name of Registrant #2
Kyunghee Cho
 Address of Registrant #2
499 Alabama Street Apt #107, San Francisco, CA 94110

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/28/2017**

Signed: **Arianne Gelardin**

This statement was filed with the County Clerk of San Francisco County on **3/28/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 3/28/2017

4/13/17 + 4/20/17 + 4/27/17 + 5/4/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375537-00

Fictitious Business Name(s):
Lemon Janitorial
 Address
1156 Fitzgerald Avenue, San Francisco, CA 94124
 Full Name of Registrant #1
Galo Cruz, Lady Antonia
 Address of Registrant #1
1156 Fitzgerald Avenue, San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/12/2017**

Signed: **Lady Galo**

This statement was filed with the County Clerk of San Francisco County on **4/12/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
 Deputy County Clerk
 4/12/2017

4/13/17 + 4/20/17 + 4/27/17 + 5/4/17

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Liberty Market
 Located at **5851 Geary Blvd, San Francisco, CA 94121**

This fictitious business name was filed in the County of San Francisco on **7/30/14** under file **0359727**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Liberty Market Inc.
27904 Farm Hill Dr., Hayward, CA 94542

This business was conducted by a **A CORPORATION**
 Signed: **Mohinder Singh, President**

This statement was filed with the County Clerk of San Francisco County on

Filed: Giselle Romo
 Deputy County Clerk
 4/27/2017

5/4/17 + 5/11/17 + 5/18/17 + 5/25/17

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Urban Botanica
 Located at **345 California Street, Retail #120, San Francisco, CA 94104**

This fictitious business name was filed in the County of San Francisco on **7/15/16** under file **0371792**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Botanical Artisans, Inc. (CA)
550 Stetson Street, Moss Beach, CA 94038

This business was conducted by a **A CORPORATION**
 Signed: **Lisa Berlin-Solberg, President**

This statement was filed with the County Clerk of San Francisco County on

Filed: Susanna Chin
 Deputy County Clerk
 4/18/2017

5/11/17 + 5/18/17 + 5/25/17 + 6/1/17

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
 CHANGE OF NAME
 CASE NO. CNC 17-552976

PETITIONER OR ATTORNEY
David De La Cruz Soriano
2378 Fulton Street, San Francisco, CA 94118

TO ALL INTERESTED PERSONS:
 1. Petitioner **David De La Cruz Soriano** for a decree changing names as follows:

David De La Cruz Soriano changed to
David De La Cruz

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
 Date: **June 20, 2017** Time: **9:00 AM** Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
 COUNTY OF SAN FRANCISCO
 400 MCALLISTER STREET
 SAN FRANCISCO, CA 94102**

DENNIS TOYAMA, Clerk
 DATED - APRIL 18, 2017

5/18/17 + 5/25/17 + 6/1/17 + 6/8/17

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
 CHANGE OF NAME
 CASE NO. CNC 17-552681

PETITIONER OR ATTORNEY
Wenyu Li
77 Seneca Avenue, San Francisco, CA

TO ALL INTERESTED PERSONS:
 1. Petitioner **Wenyu Li** for a decree changing names as follows:

Wenyu Li changed to **Vince Li**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
 COUNTY OF SAN FRANCISCO
 400 MCALLISTER STREET
 SAN FRANCISCO, CA 94102**

KALENE APOLONIO, Clerk
 DATED - JANUARY 5, 2017

SMALL BUSINESS EXCHANGE